2022 AWARD WINNERS

PURCHASE EXPERIENCE

<u>High-Volume Builders</u> First Place: Chesmar Homes, San Antonio Second Place: Irvine Pacific Third Place: Tri Pointe Homes, Orange County-Los Angeles Fourth Place: Tri Pointe Homes, San Diego Fifth Place: (TIE)

- Minto Communities USA
- Chesmar Homes, Houston South
- Tri Pointe Homes, Las Vegas

Large-Volume Builders

First Place: Olson Homes Second Place: The New Home Company, Southern California Third Place: The New Home Company, Arizona Fourth Place: Boulder Creek Neighborhoods Fifth Place: The New Home Company, Northern California

Medium-Volume Builders First Place: Camelot Homes Second Place: Label & Co. Third Place: Tri Pointe Homes, Charlotte Fourth Place: Destination Homes Fifth Place: Lexington Homes

DESIGN EXPERIENCE <u>High-Volume Builders</u>

First Place: Chesmar Homes, San Antonio Second Place: Century Communities, Colorado Third Place: Chesmar Homes, Houston South Fourth Place: Chesmar Homes, Houston North Fifth Place: Century Communities, San Antonio

| DESIGN EXPERIENCE | Large-Volume Builders First Place: The New Home Company, Arizona Second Place: Baessler Homes, Colorado Third Place: Chesmar Homes, Central Texas Fourth Place: Ence Homes Fifth Place: Olson Homes |
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| | <u>Medium-Volume Builders</u> First Place: Label & Co. Second Place: Camelot Homes Third Place: Winter Homes Fourth Place: Tri Pointe Homes, Raleigh Fifth Place: FCB Homes |
| FIRST YEAR QUALITY | <u>High-Volume Builders</u> First Place: Century Communities, Austin Second Place: Minto Communities - USA Third Place (TIE): • Wathen Castanos • Kolter Signature Homes, Georgia Fifth Place (TIE): • Century Communities, San Antonio • Tri Pointe Homes, Sacramento |
| | Large-Volume Builders First Place: Olson Homes Second Place: The New Home Company, Southern California Third Place: The New Home Company, Arizona Fourth Place: The New Home Company, Northern California Fifth Place: Atlantic Builders <u>Medium-Volume Builders</u> |
| | First Place: Label & Co. Second Place: Winter Homes |

First Place: Label & Co. Second Place: Winter Homes Third Place: Conaway's Home Group, East Texas Fourth Place: Grand Homes, North Fifth Place: Rosewood Homes

| FIRST YEAR CUSTOMER SERVICE EXPERIENCE | <u>High-Volume Builders</u> First Place: Minto Communities - USA Second Place: Tri Pointe Homes, Orange County-Los Angeles Third Place: Tri Pointe Homes, Sacramento Fourth Place: Kolter Signature Homes, Georgia Fifth Place: Tri Pointe Homes, Bay Area |
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| | <u>Large-Volume Builders</u> First Place: Olson Homes Second Place: The New Home Company, Southern California Third Place: The New Home Company, Arizona Fourth Place: The New Home Company, Northern California Fifth Place: Atlantic Builders |
| | <u>Medium-Volume Builders</u> First Place: Label & Co. Second Place: Grand Homes, East Third Place: Conaway's Home Group, East Texas Fourth Place: Landsea Homes, Northern California Fifth Place: Camelot Homes |
| HIGHEST PERCENT OF SALES FROM REFERRALS | <u>High-Volume Builders</u> First Place: Granite Ridge Builders Second Place: GL Homes, St. Lucie Adult Third Place: Robson Resort Communities Fourth Place: Century Communities, Bay Area Fifth Place: Ole South Properties |
| | <u>Large-Volume Builders</u> First Place: View Homes, Desert View Homes - Las Cruces Second Place: View Homes, Armadillo Homes-Laredo Third Place: Castle and Cooke Homes Hawaii Fourth Place: Green Brick Partners, Normandy Homes Fifth Place: Anthem United Communities |
| | <u>Medium-Volume Builders</u> First Place: Wheeler Home Second Place: Tim Lewis Communities, Nevada Third Place: GL Homes, Pasco Family Fourth Place: GL Homes, Tampa Fifth Place: Century Communities, Arizona |

| MOST IMPROVED BUILDER | <u>Builder</u> First Place: City Ventures Homebuilding, Northern California Second Place: Label & Co. Third Place: Centra Homes Fourth Place: Winter Homes Fifth Place: View Homes, Horizon View Homes |
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| BEST CUSTOMER COMMUNICATION | <u>Builder</u> First Place: Label & Co. Second Place: The New Home Company, Arizona Third Place: Olson Homes Fourth Place: Camelot Homes Fifth Place: The New Home Company, Southern California |
| SALES REPRESENTATIVE OF THE YEAR | High-Volume Survey Responses First Place: Gerald Lamar Cloninger, Irvine Pacific Second Place: Isaac Gonzales, Chesmar Homes, San Antonio Third Place (TIE): Randy Lee, Tri Pointe Homes, DC Metro Stephanie Gonzalez, Label & Co. Fifth Place: Benjamin Russell, Green Brick Partners, CB JENI Homes Medium-Volume Survey Responses First Place (TIE): Robine Sheldon, Olson Homes James Patterson, The New Home Company, Arizona Third Place: Karen Gorske, Olson Homes Gece Guyatt, The New Home Company, Southern California Jena & Wai See, Landsea Homes, Northern California Cynthia Cassis, Irvine Pacific Malia Cheshire, The New Home Company, Southern California |
| DESIGN REPRESENTATIVE OF THE YEAR | <u>High-Volume Survey Responses</u> First Place: Isaac Gonzales, Chesmar Homes, San Antonio Second Place: Jessica Arford, Kolter Signature Homes, Florida Third Place: Kelly Weese, Robson Resort Communities Fourth Place: Melissa Rasmussen, Robson Resort Communities |

Fifth Place: Stephanie Gonzalez, Label & Co.

| DESIGN REPRESENTATIVE OF THE YEAR cont. | <u>Medium-Volume Survey Responses</u> First Place (TIE): Roseline Serrano, Label & Co. Alisa Strength, Chesmar Homes, Houston South Third Place: Debbie Newell, The New Home Company, Southern California Fourth Place: Nicole Jones, Chesmar Homes, Houston South Fifth Place: Mindy Hamilton, The New Home Company, Northern California |
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| CONSTRUCTION REPRESENTATIVE OF THE YEAR | <u>High-Volume Survey Responses</u> First Place: James Ballard, Tri Pointe Homes, Orange County-Los Angeles Second Place: Garrett Troup, Minto Communities - USA Third Place: Stephen Blewitt, Minto Communities - USA Fourth Place: Bill Krieger, Minto Communities - USA Fifth Place: Brad Womack, Century Communities, Atlanta |
| | <u>Medium-Volume Survey Responses</u> First Place: Oscar Jaimes, Minto Communities - USA Second Place: Brandon Dwyer, Minto Communities - USA Third Place: Jim Henderson, The New Home Company, Southern California Fourth Place (TIE): Eddie Sanchez, Olson Homes Jose Navarro, Olson Homes |
| CUSTOMER SERVICE REPRESENTATIVE OF THE YEAR | <u>High-Volume Survey Responses</u> First Place: Matt Smelser, Olson Homes Second Place: Darin Zekavat, Tri Pointe Homes, Orange County-Los Angeles Third Place: Sean Bashian, Tri Pointe Homes, Orange County-Los Angeles Fourth Place: Rick Gardner, Tri Pointe Homes, Orange County-Los Angeles Fifth Place: Katrina Robinson, The New Home Company, Northern California <u>Medium-Volume Survey Responses</u> First Place: David Custodero, The New Home Company, Southern California Second Place: Hieu Pham, The New Home Company, Southern California Third Place: Sorin Michalski, Olson Homes |
| | Fourth Place: Josh Jones, Legacy Homes Fifth Place: Dianne Newayno, Tri Pointe Homes, Orange County-Los Angeles |
| CUSTOMER EXPERIENCE LEADER OF THE YEAR | Gary Wilson, Tri Pointe Homes, Orange County-Los Angeles. |

THE ELIANT AWARD FOR OVERALL HOME PURCHASE & OWNERSHIP EXPERIENCE Single Division (<200 closings/year) First Place: Label & Co. Second Place: Destination Homes Third Place: Camelot Homes Fourth Place: Giddens Homes Fifth Place: Winter Homes

Single Division (201+ closings/year) First Place: Olson Homes Second Place: Minto Communities - USA Third Place: Ence Homes Fourth Place: Atlantic Builders Fifth Place: Robson Resort Communities

Multiple Division (<825 closings/year) First Place: The New Home Company Second Place: Conaway's Homes Group Third Place: Keystone Homes, North Carolina Fourth Place: Park Square Homes Fifth Place: Grand Homes

Multiple Division (826+closings/year) First Place: Chesmar Homes Second Place: Tri Pointe Homes Third Place: GL Homes Fourth Place: Kolter Signature Homes Fifth Place: HHHunt Homes